LONDON MARKET TRAINING LTD

2024

OPEN COURSE CALENDAR



Welcome to London Market Training Limited's Open Live Webinar calendar. In this document you will find a list of all our scheduled open webinars for 2024 (This document was updated in May 2024)



2024 OPEN COURSES

ABOUT US

We provide a broad range of technical insurance, business skills and corporate governance training courses. We are passionate about personal development and the advantages it brings to our clients. Our objective is to help professionals at all levels to work effectively and to inspire them to continue to develop.

FINDING A COURSE

You will find sections in this document with our scheduled open courses listed in alphabetical, as well as open date order. See the <u>Course List</u> section of this document for courses in alphabetical order and the <u>Course Calendar</u> section for courses in date order.

HOW TO REGISTER

To register for an open course, please follow the open course links on this document to direct you to the online open course outline and website registration form (no on-line payment required) or just call or drop us a line.

OUR WEBINARS

We have a growing portfolio of on-line interactive insurance and business skills webinars. Our webinars are highly interactive and require learners to be involved, just as much as they would in a face-to-face session

OUR TRAINERS

Most of our webinars are led by Certified Online Learning Facilitators (COLF), ensuring they are interactive and interesting. All of our Trainers are carefully chosen as experts in their field.

HOW OUR WEBINARS ARE CONDUCTED

We use WebEx for the majority of our Webinars as we have found this platform easy for people to use, even if it's their first time using the software. However, we do provide a user guide for every delegate which they can refer to before attending.

GET IN TOUCH

If you have any questions regarding our live interactive webinars, please do not hesitate to contact us on Email: mail@lmtraining.co.uk or Tel: 01525 850086.



INTRODUCTION

Please find in this document our open courses scheduled for 2024 in both course and date order. Please note that due to demand, we do schedule additional open dates throughout the year. Updated schedules can be found on the <u>London Market Training Ltd Website</u>. This document version was updated in May 2024.

If viewing this document electronically, please use the links on the course names to take you to the open course on our website. If registering for a course, either for yourself or for your colleagues, please either register on the <u>open courses website page</u> or email us directly. Payments are taken off-line and an invoice is raised once the course has been confirmed.

All course times listed on the site are listed as UK time. If you are joining outside the UK, please ensure you have noted the time in which the webinar will be presented in accordance with your local time.

All prices listed below are per delegate. However, if you are interested in running any course inhouse (both as a live webinar or face-to-face), we charge a set fee which can be a cost saving to your company.

If you or your colleagues cannot attend a training date listed or are interested in a webinar we have not yet scheduled as an open date, please do not hesitate to contact us.

This document displays all our webinar courses that have or have had open dates. We have a full list of our live webinars including all course outlines which can be found on our <u>site</u>. We also have a wider number of face-to-face courses that are available to run in-house, please do not hesitate to get in touch.



COURSE LIST

Please find on the following pages our open courses scheduled courses in 2024 in course order. Please note that prices listed are per delegate. With our new website release, we now have a page for each open course which displays all dates available. Please click on the course name to take you to the open course outline on our website, which will display all open dates available. Please check our website for up-to-date open course information.

INSURANCE - INTRODUCTION

An Introduction to the Insurance Industry	No current open dates	3 hours	£175 + VAT
Artificial Intelligence in Insurance	11 th July 2024	3 hours	£250 + VAT
Big Data Analytics	23 rd May 2024	3 hours	£250 + VAT
Business Interruption Extensions – after the Covid litigation	No current open dates	3 hours	£200 + VAT
Commercial Liability Policies – How do they interlink?	12 th June 2024	3 hours	£175 + VAT
	6 th November 2024	3 hours	£175 + VAT
Delegated Underwriting	1 st October 2024	1 Day	£250 + VAT
<u>Fundamentals of Data</u>	No current open dates	3 hours	£250 + VAT
<u>Insurance Finance Basics</u>	16 th May 2024	2 hours	£200 + VAT
	10 th October 2024	2 hours	£200 + VAT
Introduction to Autonomous Vehicles	12 th September 2024	90 min	£150 + VAT
Introduction to Business Interruption Insurance	3 rd October 2024	3 hours	£175 + VAT
Introduction to Business Interruption Insurance (Full Day)	No current open dates	1 Day	£250 + VAT
Introduction to Claims Handling	10 th July 2024	3 hours	£175 + VAT
Introduction to Commercial Insurance Packages	No current open dates	3 hours	£175 + VAT
Introduction to Construction Insurance	15 th October 2024	3 hours	£175 + VAT
Introduction to Cyber Insurance	30 th May 2024	3 hours	£175 + VAT
	5 th November 2024	3 hours	£175 + VAT



Introduction to Directors' and Officers' Liability Insurance	4 th June 2024	3 hours	£175 + VAT
	12 th December 2024	3 hours	£175 + VAT
Introduction to Employment Practices Liability (EPL) Insurance	17 th October 2024	3 hours	£175 + VAT
Introduction to Engineering & Engineering Inspection	No current open dates	3 hours	£175 + VAT
Introduction to Hull Insurance (90-minutes)	19 th September 2024	90 mins	£110 + VAT
<u>Introduction to Insurance</u>	5 th June 2024	3 hours	£175 + VAT
	5 th September 2024	3 hours	£175 + VAT
	22 nd October 2024	3 hours	£175 + VAT
	3 rd December 2024	3 hours	£175 + VAT
Introduction to Liability Claims and Litigation Procedures	12 th June 2024	3 hours	£175 + VAT
	19 th November 2024	3 hours	£175 + VAT
Introduction to Liability Insurance	14 th May 2024	3 hours	£175 + VAT
	14 th November 2024	3 hours	£175 + VAT
Introduction to Management Liability (Including Directors & Officers Liability) Insurance	1 st October 2024	1 Day	£250 + VAT
Introduction to Offshore Energy Insurance	No current open dates	3.5 hours	£175 + VAT
Introduction to Packaged Insurance Products	No current open dates	3.5 hours	£175 + VAT
Introduction to Parametric Insurance	No current open dates	3 hours	£200 + VAT
Introduction to Professional Indemnity Insurance	5 th September 2024	3 hours	£175 + VAT
Introduction to Reinsurance	18 th September 2024	3 hours	£175 + VAT
Introduction to the London Market	18 th June 2024	3 hours	£175 + VAT
	11 th September 2024	3 hours	£175 + VAT
	6 th November 2024	3 hours	£175 + VAT
Introduction to Using Technology to Manage Motor Claims	1 st October 2024	90 mins	£110 + VAT
Lloyd's and London Market Slip Preparation	25 th September 2024	3.5 hours	£175 + VAT
London Market Process	11 th July 2024	2 hours	£150 + VAT
	31st October 2024	2 hours	£150 + VAT
Personal Injury Claims – An Insight into Quantum	2 nd July 2024	3 hours	£175 + VAT
	3 rd December 2024	3 hours	£175 + VAT
Principles and Practice of Insurance	23 rd October 2024	3 hours	£175 + VAT



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INSURANCE - INTERMEDIATE

Claims Recoveries - Eliminating Claims Leakage	13 th June 2024	3 hours	£175 + VAT
	21st November 2024	3 hours	£175 + VAT
Freight Forwarding & GIT/Haulage Liability	26 th September 2024	3 hours	£175 + VAT
Intermediate Level Business Interruption Insurance	3 rd October 2024	3 hours	£175 + VAT
Intermediate Level Contract Works Insurance	15 th October 2024	3 hours	£175 + VAT
Intermediate Level Contractors Liability Insurance	18 th June 2024	3 hours	£175 + VAT
Intermediate Level Cyber Insurance	30 th May 2024	3 hours	£175 + VAT
	5 th November 2024	3 hours	£175 + VAT
Intermediate Level Directors' and Officers' Liability Insurance	4 th June 2024	3 hours	£175 + VAT
	12 th December 2024	3 hours	£175 + VAT
Intermediate Level Liability Insurance	14 th May 2024	3 hours	£175 + VAT
	14 th November 2024	3 hours	£175 + VAT
Intermediate Level Motor Traders Insurance and Fleet Policies	No current open dates	3.5 hours	£175 + VAT
Intermediate Level Professional Indemnity Insurance	5 th September 2024	3 hours	£175 + VAT
Intermediate Level Property Insurance and Property Owners <u>Cover</u>	No current open dates	3.5 hours	£175 + VAT
Intermediate Level Property Owners Insurance	26 th September 2024	3 hours	£175 + VAT
Liability 101 (90-minutes)	21st November 2024	90 mins	£110 + VAT
Professional Indemnity (Marine) & Charterers' liability Insurances (90-minutes)	18 th September 2024	90 mins	£110 + VAT
Shipbuilding and Shiprepairers – What is the difference? (90-minutes)	16 th May 2024	90 mins	£110 + VAT
	20 th November 2024	90 mins	£110 + VAT
<u>Understanding Insurance Finance</u>	No current open dates	4 hours	£300 + VAT
Understanding Reinsurance Claims	Session 1: 17 th Sep 24 Session 2: 19 th Sep 24	6 hours	£250 + VAT
Who's who in Shipping and International Trade (90-minutes)	24 th October 2024	90 mins	£110 + VAT



INSURANCE - ADVANCED

Advanced Level Commercial Property (Material Damage)	No current open dates	3 hours	£250 + VAT
Advanced Level Construction Insurance	13 th June 2024	3 hours	£250 + VAT
	3 rd December 2024	3 hours	£250 + VAT
Advanced Level Directors' & Officers' Liability Insurance	4 th July 2024	3 hours	£250 + VAT
	14 th January 2025	3 hours	£250 + VAT
Advanced Level Liability Insurance	30 th July 2024	3 hours	£250 + VAT
	28 th January 2025	3 hours	£250 + VAT
Advanced Level Professional Indemnity Insurance	26 th November 2024	3 hours	£250 + VAT

MANAGEMENT SKILLS

Building High Performing Teams	12 th November 2024	3 hours	£175 + VAT
Developing others through Coaching and Feedback	11 th September 2024	3 hours	£175 + VAT
Introduction to Leadership	Session 1: 22 nd Oct 24 Session 2: 30 th Oct 24	6 hours	£350 + VAT
Managing Performance	4 th July 2024	3 hours	£175 + VAT

BUSINESS SKILLS

Assertiveness Skills - Getting Your Point Across	12 th November 2024	3 hours	£175 + VAT
Building Resilience & Wellbeing	10 th July 2024	3 hours	£175 + VAT
Business Correspondence Writing Skills	7 th May 2024	3 hours	£175 + VAT
	5 th June 2024	3 hours	£175 + VAT
Communicating for Results	No current open dates	3 hours	£175 + VAT
Effective Time Management	No current open dates	3 hours	£175 + VAT
Influencing Skills	No current open dates	3 hours	£175 + VAT



Handling Change	No current open dates	90 mins	£110 + VAT
Managing Difficult Conversations/Situations	22 nd May 2024	3 hours	£175 + VAT
Personal Impact – How do people see you?	No current open dates	3 hours	£175 + VAT
Setting Meaningful Objectives	No current open dates	3 hours	£175 + VAT

IT APPLICATION SKILLS

Microsoft Power BI Introduction	21st November 2024	3.5 hours	£175 + VAT
<u>Wicrosoft Power Bi Introduction</u>	21 November 2024	3.3 110013	11/3 + VA1
Microsoft Excel Introduction	6 th June 2024	3.5 hours	£175 + VAT
	11 th September 2024	3.5 hours	£175 + VAT
	4 th December 2024	3.5 hours	£175 + VAT
Microsoft Excel Intermediate	18 th July 2024	3.5 hours	£175 + VAT
	7 th November 2024	3.5 hours	£175 + VAT
Microsoft Excel Advanced	18 th September 2024	1 Day	£250 + VAT
	5 th December 2024	1 Day	£250 + VAT
Microsoft PowerPoint Intermediate	20 th June 2024	3.5 hours	£175 + VAT
	12 th September 2024	3.5 hours	£175 + VAT
	12 th December 2024	3.5 hours	£175 + VAT
Microsoft Word Intermediate	13 th June 2024	3.5 hours	£175 + VAT
	26 th September 2024	3.5 hours	£175 + VAT
	11 th December 2024	3.5 hours	£175 + VAT
Microsoft Word Advanced	5 th June 2024	1 Day	£250 + VAT

REGULATORY AND CORPORATE GOVERNANCE

Effective Remuneration and Nomination Committee(s)	4 th June 2024	3 hours	£250 + VAT
Smarter Board Reporting	14 th May 2024	3 hours	£250 + VAT
The New Director	No current open dates	3 hours	£250 + VAT



CALENDAR MAY 2024

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          Business Correspondence Writing Skills
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          Introduction to Liability Insurance
     14
          Intermediate Level Liability Insurance
          Smarter Board Reporting
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          Insurance Finance Basics
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          Shipbuilding and Shiprepairers – What is the difference? (90-minutes)
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          Managing Difficult Conversations/Situations
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          Big Data Analytics
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          Introduction to Cyber Insurance
          Intermediate Level Cyber Insurance
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JUNE 2024

S	1	
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M	3	
Т	4	Introduction to Directors' and Officers' Liability Insurance
		Intermediate Level Directors' and Officers' Liability Insurance Effective Remuneration and Nomination Committee(s)
W	5	Introduction to Insurance
VV	3	Business Correspondence Writing Skills
		Microsoft Word Advanced
Т	6	Microsoft Excel Introduction
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Т	11	
W	12	Commercial Liability Policies – How do they interlink?
_	4.0	Introduction to Liability Claims and Litigation Procedures
T	13	Advanced Level Construction Insurance Microsoft Word Intermediate
		The Data Analytics Life Cycle
		<u>Claims Recoveries - Eliminating Claims Leakage</u>
F	14	
S	15	
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Т	18	Introduction to the London Market
W	19	Intermediate Level Contractors Liability Insurance
T	20	Microsoft PowerPoint Intermediate
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JULY 2024

M	1	
Т	2	Personal Injury Claims – An Insight into Quantum
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Т	4	Advanced Level Directors' & Officers' Liability Insurance
		Managing Performance
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T	9	Building Resilience & Wellbeing
W	10	Introduction to Claims Handling
Т	11	Artificial Intelligence in Insurance
		<u>London Market Process</u>
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F S	26 27	
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т.	30	Advanced Level Liability Insurance
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AUGUST 2024

There are no open dates in August 2024. We don't normally book open dates during August.



SEPTEMBER 2024

S	1	
М	2	
Т	3	
W	4	
Т	5	Introduction to Insurance
		Introduction to Professional Indemnity Insurance
		Intermediate Level Professional Indemnity Insurance
F	6	
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Т	10	
W	11	<u>Introduction to the London Market</u>
		Developing others through Coaching and Feedback
_	4.0	Microsoft Excel Introduction
Т	12	Introduction to Autonomous Vehicles Microsoft PowerPoint Intermediate
F	13	Microsoft Fower out intermediate
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M -	16	
Т	17	Understanding Reinsurance Claims (Session 1)
W	18	Microsoft Excel Advanced Introduction to Reinsurance
		Professional Indemnity (Marine) & Charterers' liability Insurances (90-minutes)
Т	19	Introduction to Hull Insurance (90-minutes)
		<u>Understanding Reinsurance Claims (</u> Session 2)
F	20	
S	21	
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М	23	
Т	24	
W	25	Lloyd's and London Market Slip Preparation
Т	26	Freight Forwarding & GIT/Haulage Liability
		Intermediate Level Property Owners Insurance
		Microsoft Word Intermediate
F	27	
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Т	31	



OCTOBER 2024

Т	1	Delegated Underwriting
ı	1	Introduction to Management Liability (Including Directors & Officers Liability) Insurance
		Introduction to Using Technology to Manage Motor Claims
W	2	
Т	3	Introduction to Business Interruption Insurance
		Intermediate Level Business Interruption Insurance
F	4	
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Т	10	Insurance Finance Basics
F	11	
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S	13	
М	14	
Т	15	Introduction to Construction Insurance
		Intermediate Level Contract Works Insurance
W	16	
Т	17	Introduction to Employment Practices Liability (EPL) Insurance
F	18	
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М	21	
Т	22	Introduction to Insurance
		Introduction to Leadership (Session 1)
W	23	Principles and Practice of Insurance
Т	24	Who's who in Shipping and International Trade (90-minutes)
F	25	
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T	29	
W	30	Introduction to Leadership (Session 2)
T	31	<u>London Market Process</u>



NOVEMBER 2024

F	1	
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T	5	Introduction to Cyber Insurance
	_	Intermediate Level Cyber Insurance
W	6	Commercial Liability Policies – How do they interlink? Introduction to the London Market
Т	7	Microsoft Excel Intermediate
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Т	12	Building High Performing Teams
		Assertiveness Skills - Getting Your Point Across
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T	14	Introduction to Liability Insurance
_	1 -	Intermediate Level Liability Insurance
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T	19	Introduction to Liability Claims and Litigation Procedures
W	20	Shipbuilding and Shiprepairers – What is the difference? (90-minutes)
vv T	21	Liability 101 (90-minutes)
•	21	Microsoft Power Bl Introduction
		Claims Recoveries - Eliminating Claims Leakage
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Т	26	Advanced Level Professional Indemnity Insurance
W	27	
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DECEMBER 2024

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М	2	
Т	3	Introduction to Insurance
		Personal Injury Claims – An Insight into Quantum
		Advanced Level Construction Insurance
W	4	Microsoft Excel Introduction
Т	5	Microsoft Excel Advanced
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W	11	Microsoft Word Intermediate
Т	12	Introduction to Directors' and Officers' Liability Insurance
		Intermediate Level Directors' and Officers' Liability Insurance Microsoft PowerPoint Intermediate
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