LONDON MARKET TRAINING LTD

2024

OPEN COURSE CALENDAR



Welcome to London Market Training Limited's Open Live Webinar calendar. In this document you will find a list of all our scheduled open webinars for 2024.



2024 OPEN COURSES

ABOUT US

We provide a broad range of technical insurance, business skills and corporate governance training courses. We are passionate about personal development and the advantages it brings to our clients. Our objective is to help professionals at all levels to work effectively and to inspire them to continue to develop.

FINDING A COURSE

You will find sections in this document with our scheduled open courses listed in alphabetical, as well as open date order. See the <u>Course List</u> section of this document for courses in alphabetical order and the <u>Course Calendar</u> section for courses in date order.

HOW TO REGISTER

To register for an open course, please follow the open course links on this document to direct you to the online open course outline and website registration form (no on-line payment required) or just call or drop us a line.

OUR WEBINARS

We have a growing portfolio of on-line interactive insurance and business skills webinars. Our webinars are highly interactive and require learners to be involved, just as much as they would in a face-to-face session

OUR TRAINERS

Most of our webinars are led by Certified Online Learning Facilitators (COLF), ensuring they are interactive and interesting. All of our Trainers are carefully chosen as experts in their field.

HOW OUR WEBINARS ARE CONDUCTED

We use WebEx for the majority of our Webinars as we have found this platform easy for people to use, even if it's their first time using the software. However, we do provide a user guide for every delegate which they can refer to before attending.

GET IN TOUCH

If you have any questions regarding our live interactive webinars, please do not hesitate to contact us on Email: mail@lmtraining.co.uk or Tel: 01525 850086.



INTRODUCTION

Please find in this document our open courses scheduled for 2023 in both course and date order. Please note that due to demand, we do schedule additional open dates throughout the year. Updated schedules can be found on the <u>London Market Training Ltd Website</u>.

If viewing this document electronically, please use the links on the course names to take you to the open course on our website. If registering for a course, either for yourself or for your colleagues, please either register on the <u>open courses website page</u> or email us directly. Payments are taken off-line and an invoice is raised once the course has been confirmed.

All course times listed on the site are listed as UK time. If you are joining outside the UK, please ensure you have noted the time in which the webinar will be presented in accordance with your local time.

All prices listed below are per delegate. However, if you are interested in running any course inhouse (both as a live webinar or face-to-face), we charge a set fee which can be a cost saving to your company.

If you or your colleagues cannot attend a training date listed or are interested in a webinar we have not yet scheduled as an open date, please do not hesitate to contact us.

This document displays all our webinar courses that have or have had open dates. We have a full list of our live webinars including all course outlines which can be found on our <u>site</u>. We also have a wider number of face-to-face courses that are available to run in-house, please do not hesitate to get in touch.



COURSE LIST

Please find on the following pages our open courses scheduled for September 2023 - September 2024 in course order. Please note that prices listed are per delegate. With our new website release, we now have a page for each open course which displays all dates available. Please click on the course name to take you to the open course outline on our website, which will display all open dates available. Please check our website for up-to-date open course information.

INSURANCE - INTRODUCTION

An Introduction to the Insurance Industry	No current open dates	3 hours	£175 + VAT
Artificial Intelligence in Insurance	11 th July 2024	3 hours	£250 + VAT
Big Data Analytics	16 th May 2024	3 hours	£250 + VAT
Business Interruption Extensions – after the Covid litigation	No current open dates	3 hours	£200 + VAT
Commercial Liability Policies – How do they interlink?	12 th June 2024	3 hours	£175 + VAT
	6 th November 2024	3 hours	£175 + VAT
Delegated Underwriting	1st February 2024	1 Day	£250 + VAT
	1 st October 2024	1 Day	£250 + VAT
<u>Fundamentals of Data</u>	9 th April 2024	3 hours	£250 + VAT
Insurance Finance Basics	16 th May 2024	2 hours	£200 + VAT
	10 th October 2024	2 hours	£200 + VAT
Introduction to Autonomous Vehicles	12 th September 2024	90 min	£150 + VAT
Introduction to Business Interruption Insurance	11 th April 2024	3 hours	£175 + VAT
	3 rd October 2024	3 hours	£175 + VAT
Introduction to Business Interruption Insurance (Full Day)	No current open dates	1 Day	£250 + VAT
Introduction to Claims Handling	7 th March 2024	3 hours	£175 + VAT
	10 th July 2024	3 hours	£175 + VAT



Introduction to Commercial Insurance Packages	No current open dates	3 hours	£175 + VAT
Introduction to Construction Insurance	26 th April 2024	3 hours	£175 + VAT
	15 th October 2024	3 hours	£175 + VAT
Introduction to Cyber Insurance	21 st May 2024	3 hours	£175 + VAT
	5 th November 2024	3 hours	£175 + VAT
Introduction to Directors' and Officers' Liability Insurance	4 th June 2024	3 hours	£175 + VAT
	12 th December 2024	3 hours	£175 + VAT
Introduction to Employment Practices Liability (EPL) Insurance	17 th October 2024	3 hours	£175 + VAT
Introduction to Engineering & Engineering Inspection	No current open dates	3 hours	£175 + VAT
Introduction to Hull Insurance (90-minutes)	19 th September 2024	90 mins	£110 + VAT
Introduction to Insurance	5 th February 2024	3 hours	£175 + VAT
	3 rd April 2024	3 hours	£175 + VAT
	5 th June 2024	3 hours	£175 + VAT
	5 th September 2024	3 hours	£175 + VAT
	22 nd October 2024	3 hours	£175 + VAT
	3 rd December 2024	3 hours	£175 + VAT
Introduction to Liability Claims and Litigation Procedures	12 th June 2024	3 hours	£175 + VAT
	19 th November 2024	3 hours	£175 + VAT
Introduction to Liability Insurance	14 th May 2024	3 hours	£175 + VAT
	14 th November 2024	3 hours	£175 + VAT
Introduction to Management Liability (Including Directors & Officers Liability) Insurance	27 th February 2024	1 Day	£250 + VAT
	1 st October 2024	1 Day	£250 + VAT
Introduction to Offshore Energy Insurance	No current open dates	3.5 hours	£175 + VAT
Introduction to Packaged Insurance Products	No current open dates	3.5 hours	£175 + VAT
Introduction to Parametric Insurance	No current open dates	3 hours	£200 + VAT
Introduction to Professional Indemnity Insurance	5 th September 2024	3 hours	£175 + VAT
Introduction to Reinsurance	13 th March 2024	3 hours	£175 + VAT
	18 th September 2024	3 hours	£175 + VAT



Introduction to the London Market	14 th February 2024	3 hours	£175 + VAT
	1st March 2024	3 hours	£175 + VAT
	3 rd April 2024	3 hours	£175 + VAT
	18 th June 2024	3 hours	£175 + VAT
	11 th September 2024	3 hours	£175 + VAT
	6 th November 2024	3 hours	£175 + VAT
Introduction to Using Technology to Manage Motor Claims	1 st October 2024	90 mins	£110 + VAT
Lloyd's and London Market Slip Preparation	25 th January 2024	3.5 hours	£175 + VAT
	25 th September 2024	3.5 hours	£175 + VAT
London Market Process	8 th February 2024	2 hours	£150 + VAT
	11 th July 2024	2 hours	£150 + VAT
	31st October 2024	2 hours	£150 + VAT
Personal Injury Claims – An Insight into Quantum	2 nd July 2024	3 hours	£175 + VAT
	3 rd December 2024	3 hours	£175 + VAT
Principles and Practice of Insurance	10 th April 2024	3 hours	£175 + VAT
	23 rd October 2024	3 hours	£175 + VAT
The Data Analytics Life Cycle	29 th February 2024	3 hours	£250 + VAT
	11 th June 2024	3 hours	£250 + VAT

INSURANCE - INTERMEDIATE

Claims Recoveries - Eliminating Claims Leakage	19 th March 2024	3 hours	£175 + VAT
	2 nd July 2024	3 hours	£175 + VAT
Freight Forwarding & GIT/Haulage Liability	14 th March 2024	3 hours	£175 + VAT
	26 th September 2024	3 hours	£175 + VAT
<u>Intermediate Level Business Interruption Insurance</u>	11 th April 2024	3 hours	£175 + VAT
	3 rd October 2024	3 hours	£175 + VAT



Intermediate Level Contract Works Insurance	26 th April 2024	3 hours	£175 + VAT
	15 th October 2024	3 hours	£175 + VAT
Intermediate Level Contractors Liability Insurance	18 th June 2024	3 hours	£175 + VAT
Intermediate Level Cyber Insurance	21 st May 2024	3 hours	£175 + VAT
	5 th November 2024	3 hours	£175 + VAT
Intermediate Level Directors' and Officers' Liability Insurance	4 th June 2024	3 hours	£175 + VAT
	12 th December 2024	3 hours	£175 + VAT
Intermediate Level Liability Insurance	14 th May 2024	3 hours	£175 + VAT
	14 th November 2024	3 hours	£175 + VAT
Intermediate Level Motor Traders Insurance and Fleet Policies	No current open dates	3.5 hours	£175 + VAT
Intermediate Level Professional Indemnity Insurance	5 th September 2024	3 hours	£175 + VAT
Intermediate Level Property Insurance and Property Owners Cover	No current open dates	3.5 hours	£175 + VAT
Intermediate Level Property Owners Insurance	14 th March 2024	3 hours	£175 + VAT
	26 th September 2024	3 hours	£175 + VAT
Liability 101 (90-minutes)	25 th April 2024	90 mins	£110 + VAT
	21st November 2024	90 mins	£110 + VAT
Professional Indemnity (Marine) & Charterers' liability Insurances (90-minutes)	28 th March 2024	90 mins	£110 + VAT
	18 th September 2024	90 mins	£110 + VAT
Shipbuilding and Shiprepairers – What is the difference? (90-minutes)	16 th May 2024	90 mins	£110 + VAT
	20 th November 2024	90 mins	£110 + VAT
Understanding Insurance Finance	Session 1: 9 th April 24 Session 2: 11 th April 24	4 hours	£300 + VAT
Understanding Reinsurance Claims	6 th March 2024	1 day	£250 + VAT
	17 th September 2024	1 day	£250 + VAT
Who's who in Shipping and International Trade (90-minutes)	17 th September 2024 24 th October 2024	1 day 90 mins	£250 + VAT £110 + VAT



INSURANCE - ADVANCED

Advanced Level Commercial Property (Material Damage)	No current open dates	3 hours	£250 + VAT
Advanced Level Construction Insurance	13 th June 2024	3 hours	£250 + VAT
	3 rd December 2024	3 hours	£250 + VAT
Advanced Level Directors' & Officers' Liability Insurance	4 th July 2024	3 hours	£250 + VAT
	14 th January 2025	3 hours	£250 + VAT
Advanced Level Liability Insurance	30 th July 2024	3 hours	£250 + VAT
	28 th January 2025	3 hours	£250 + VAT
Advanced Level Professional Indemnity Insurance	18 th April 2024	3 hours	£250 + VAT
	26 th November 2024	3 hours	£250 + VAT

MANAGEMENT SKILLS

Building High Performing Teams	4 th April 2024	3 hours	£175 + VAT
	12 th November 2024	3 hours	£175 + VAT
Developing others through Coaching and Feedback	8 th February 2024	3 hours	£175 + VAT
	11 th September 2024	3 hours	£175 + VAT
Introduction to Leadership	Session 1: 6 th Mar 24 Session 2: 12 th Mar 24	6 hours	£350 + VAT
	Session 1: 22 nd Oct 24 Session 2: 30 th Oct 24	6 hours	£350 + VAT
Managing Performance	4 th July 2024	3 hours	£175 + VAT



BUSINESS SKILLS

Assertiveness Skills - Getting Your Point Across	7 th February 2024	3 hours	£175 + VAT
	12 th November 2024	3 hours	£175 + VAT
Building Resilience & Wellbeing	10 th July 2024	3 hours	£175 + VAT
Business Correspondence Writing Skills	5 th June 2024	3 hours	£175 + VAT
Communicating for Results	No current open dates	3 hours	£175 + VAT
Effective Time Management	14 th February 2024	3 hours	£175 + VAT
Influencing Skills	No current open dates	3 hours	£175 + VAT
Handling Change	10 th May 2024	90 mins	£110 + VAT
Managing Difficult Conversations/Situations	4 th April 2024	3 hours	£175 + VAT
Personal Impact – How do people see you?	10 th April 2024	3 hours	£175 + VAT
Setting Meaningful Objectives	6 th March 2024	3 hours	£175 + VAT

IT APPLICATION SKILLS

Microsoft Power BI Introduction	25 th January 2024	3.5 hours	£175 + VAT
	25 th April 2024	3.5 hours	£175 + VAT
	21st November 2024	3.5 hours	£175 + VAT
Microsoft Excel Introduction	6 th June 2024	3.5 hours	£175 + VAT
	11 th September 2024	3.5 hours	£175 + VAT
	4 th December 2024	3.5 hours	£175 + VAT
Microsoft Excel Intermediate	15 th February 2024	3.5 hours	£175 + VAT
	18 th April 2024	3.5 hours	£175 + VAT
	18 th July 2024	3.5 hours	£175 + VAT
	7 th November 2024	3.5 hours	£175 + VAT



Microsoft Excel Advanced	14 th March 2024	1 Day	£250 + VAT
	18 th September 2024	1 Day	£250 + VAT
	5 th December 2024	1 Day	£250 + VAT
Microsoft PowerPoint Intermediate	24 th January 2024	3.5 hours	£175 + VAT
	20 th June 2024	3.5 hours	£175 + VAT
	12 th September 2024	3.5 hours	£175 + VAT
	12 th December 2024	3.5 hours	£175 + VAT
Microsoft Word Intermediate	13 th June 2024	3.5 hours	£175 + VAT
	26 th September 2024	3.5 hours	£175 + VAT
	11 th December 2024	3.5 hours	£175 + VAT
Microsoft Word Advanced	5 th June 2024	1 Day	£250 + VAT

REGULATORY AND CORPORATE GOVERNANCE

Effective Remuneration and Nomination Committee(s)	4 th June 2024	3 hours	£250 + VAT
Smarter Board Reporting	14 th May 2024	3 hours	£250 + VAT
The New Director	23 rd April 2024	3 hours	£250 + VAT



CALENDAR JANUARY 2024

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<u>Microsoft PowerPoint Intermediate</u>

25 <u>Lloyd's and London Market Slip Preparation</u>

Microsoft Power BI Introduction

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FEBRUARY 2024

Т	1	Delegated Underwriting
F	2	
S	3	
S	4	
M	5	Introduction to Insurance
Т	6	
W	7	Assertiveness Skills - Getting Your Point Across
Т	8	<u>London Market Process</u> <u>Developing others through Coaching and Feedback</u>
F	9	Developing others through coaching and reedback
S	10	
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М	12	
Т	13	
W	14	Introduction to the London Market
		Effective Time Management
Т	15	Microsoft Excel Intermediate
F	16	
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F	23	
S	24	
S	25	
М	26	
т	27	Introduction to Management Liability (Including Directors & Officers Liability) Insurance
W	28	
т	29	The Data Analytics Life Cycle



MARCH 2024

F	1	Introduction to the London Market
S	2	
S	3	
М	4	
Т	5	
W	6	Introduction to Leadership (Session 1)
		Setting Meaningful Objectives
		<u>Understanding Reinsurance Claims (</u> Session 1)
Т	7	Introduction to Claims Handling
F	8	<u>Understanding Reinsurance Claims (</u> Session 2)
S	9	
S	10	
М	11	
Т	12	Introduction to Leadership (Session 2)
W	13	Introduction to Reinsurance
Т	14	Freight Forwarding & GIT/Haulage Liability
		Intermediate Level Property Owners Insurance
		Microsoft Excel Advanced
F	15	
S	16	
S	17	
M	18	
Т	19	<u>Claims Recoveries - Eliminating Claims Leakage</u>
W	20	
Т	21	
F	22	
S	23	
S	24	
М	25	
Т	26	
W	27	
Т	28	Professional Indemnity (Marine) & Charterers' liability Insurances (90-minutes)
F	29	
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APRIL 2024

М	1	
Т	2	
W	3	Introduction to Insurance Introduction to the London Market
Т	4	Building High Performing Teams Managing Difficult Conversations/Situations
F	5	
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М	8	
Т	9	Fundamentals of Data Understanding Insurance Finance (Session 1)
W	10	Principles and Practice of Insurance Personal Impact – How do people see you?
Т	11	Introduction to Business Interruption Insurance Intermediate Level Business Interruption Insurance Understanding Insurance Finance (Session 2)
F	12	
S	13	
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М	15	
Т	16	
W	17	
Т	18	Advanced Level Professional Indemnity Insurance Microsoft Excel Intermediate
F	19	
S	20	
S	21	
М	22	
Т	23	The New Director
W	24	
T	25	<u>Liability 101 (90-minutes)</u> Microsoft Power BI Introduction
F	26	Introduction to Construction Insurance Intermediate Level Contract Works Insurance
S	27	
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MAY 2024

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          Handling Change
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    14
         Introduction to Liability Insurance
         Intermediate Level Liability Insurance
          Smarter Board Reporting
W
    15
          Big Data Analytics
Τ
    16
          Insurance Finance Basics
          Shipbuilding and Shiprepairers – What is the difference? (90-minutes)
F
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    21
         Introduction to Cyber Insurance
         Intermediate Level Cyber Insurance
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JUNE 2024

S	1	
S	2	
М	3	
T	4	Introduction to Directors' and Officers' Liability Insurance Intermediate Level Directors' and Officers' Liability Insurance Effective Remuneration and Nomination Committee(s)
W	5	Introduction to Insurance Business Correspondence Writing Skills Microsoft Word Advanced
Т	6	Microsoft Excel Introduction
F	7	
S	8	
S	9	
M	10	
Т	11	The Data Analytics Life Cycle
W	12	<u>Commercial Liability Policies – How do they interlink?</u> <u>Introduction to Liability Claims and Litigation Procedures</u>
Т	13	Advanced Level Construction Insurance Microsoft Word Intermediate
F	14	
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Т	18	Introduction to the London Market
.	10	Intermediate Level Contractors Liability Insurance
W	19	NAisysseft DawsyDaint Internal dista
T	20	Microsoft PowerPoint Intermediate
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JULY 2024

M	1	
Т	2	Personal Injury Claims – An Insight into Quantum
		<u>Claims Recoveries - Eliminating Claims Leakage</u>
W	3	
T	4	Advanced Level Directors' & Officers' Liability Insurance
F	5	Managing Performance
	6	
S S	7	
M	8	
T	9	
W	10	Building Resilience & Wellbeing
VV	10	Introduction to Claims Handling
Т	11	Artificial Intelligence in Insurance
		<u>London Market Process</u>
F	12	
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S	14	
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Т	16	
W	17	
T	18	Microsoft Excel Intermediate
F	19	
S	20	
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W	24	
T	25	
F	26	
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M	29	
Т	30	Advanced Level Liability Insurance
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AUGUST 2024

There are no open dates in August 2024. We don't normally book open dates during August.



SEPTEMBER 2024

S	1	
М	2	
Т	3	
W	4	
Т	5	Introduction to Insurance
		Introduction to Professional Indemnity Insurance
		Intermediate Level Professional Indemnity Insurance
F	6	
S	7	
S	8	
М	9	
Т	10	
W	11	<u>Introduction to the London Market</u>
		Developing others through Coaching and Feedback
_	4.0	Microsoft Excel Introduction
Т	12	Introduction to Autonomous Vehicles Microsoft PowerPoint Intermediate
F	13	Microsoft Fower out intermediate
S	14	
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M -	16	
Τ	17	Understanding Reinsurance Claims (Session 1)
W	18	Microsoft Excel Advanced Introduction to Reinsurance
		Professional Indemnity (Marine) & Charterers' liability Insurances (90-minutes)
Т	19	Introduction to Hull Insurance (90-minutes)
		<u>Understanding Reinsurance Claims (</u> Session 2)
F	20	
S	21	
S	22	
М	23	
Т	24	
W	25	Lloyd's and London Market Slip Preparation
Т	26	Freight Forwarding & GIT/Haulage Liability
		Intermediate Level Property Owners Insurance
		Microsoft Word Intermediate
F	27	
S	28	
S	29	
М	30	
Т	31	



OCTOBER 2024

Т	1	Delegated Underwriting
ı	1	Introduction to Management Liability (Including Directors & Officers Liability) Insurance
		Introduction to Using Technology to Manage Motor Claims
W	2	
Т	3	Introduction to Business Interruption Insurance
		Intermediate Level Business Interruption Insurance
F	4	
S	5	
S	6	
M	7	
Т	8	
W	9	
Т	10	Insurance Finance Basics
F	11	
S	12	
S	13	
М	14	
Т	15	Introduction to Construction Insurance
		Intermediate Level Contract Works Insurance
W	16	
Т	17	Introduction to Employment Practices Liability (EPL) Insurance
F	18	
S	19	
S	20	
M	21	
Т	22	Introduction to Insurance
		Introduction to Leadership (Session 1)
W	23	Principles and Practice of Insurance
Т	24	Who's who in Shipping and International Trade (90-minutes)
F	25	
S	26	
S	27	
М	28	
Т	29	
W	30	Introduction to Leadership (Session 2)
Т	31	<u>London Market Process</u>



NOVEMBER 2024

F	1	
S	2	
S	3	
М	4	
Т	5	Introduction to Cyber Insurance
		Intermediate Level Cyber Insurance
W	6	Commercial Liability Policies – How do they interlink?
т	7	Introduction to the London Market Microsoft Excel Intermediate
F	-	Microsoft Excermitermediate
S	8	
S	10	
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M T	12	Building High Performing Teams
1	12	Assertiveness Skills - Getting Your Point Across
W	13	
Т	14	Introduction to Liability Insurance
		Intermediate Level Liability Insurance
F	15	
S	16	
S	17	
M	18	
T	19	Introduction to Liability Claims and Litigation Procedures
W	20	Shipbuilding and Shiprepairers – What is the difference? (90-minutes)
T	21	Liability 101 (90-minutes)
_	22	Microsoft Power BI Introduction
F S	23	
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		Advanced Level Professional Indemnity Insurance
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DECEMBER 2024

S	1	
M	2	
		Introduction to Incurance
T	3	Introduction to Insurance Personal Injury Claims – An Insight into Quantum
		Advanced Level Construction Insurance
W	4	Microsoft Excel Introduction
Т	5	Microsoft Excel Advanced
F	6	
S	7	
S	8	
М	9	
Т	10	
W	11	Microsoft Word Intermediate
Т	12	Introduction to Directors' and Officers' Liability Insurance
		Intermediate Level Directors' and Officers' Liability Insurance
		Microsoft PowerPoint Intermediate
F	13	
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М	16	
Т	17	
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Т	19	
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